

April 23, 2010

**BID EVALUATION REPORT**  
**NATIONAL INSURANCE COMPANY LIMITED, KARACHI**  
**REPLACEMENT OF INSTALLED HVAC EQUIPMENT WITH THE NEW EQUIPMENT AT NIC BUILDING, KARACHI**

Sealed tenders were invited through advertisement dated 7<sup>th</sup> March, 2010 under Single stage two envelopes open competitive bidding procedure from firms qualified in replacement of existing HVAC equipment with new equipment at NIC building, Karachi as per PPRA rules. The tenders were received and Technical and Financial proposals were publicly opened at due dates and times i-e on 31<sup>st</sup> March, 2010 at 11:30am and 22<sup>nd</sup> April, 2010 at 11:30am respectively in the presence of tender opening committee and contractors or their agents. Seven contractors purchased tender documents and six contractors participated in tendering. Two participants did not furnish required bid security and were disqualified on this point. Three participants were disqualified at Technical evaluation stage while remaining two technically qualified participants participated in financial opening of bids. Following is the comparative statement of bids after financial opening:

S.N	DESCRIPTION	Required Specifications	M/S Mecatech Pvt. Ltd.	M/S SABRO TECHNOLOGIES Pvt. Ltd.
1	DFA chiller	USA/Japan/Malaysia/Korea, or approved equivalent	Price does not refer to origin of unit's manufacture	Price refers to origin of unit's manufacture
2	Bid amount		Pak Rs.244,352,353.00	Pak Rs.249,894,570.00

The rates of bidders were announced and details displayed publicly to the qualified bidders at bid opening. The tender of M/S Mecatech Pvt. Ltd. for total tender amount of Rs. 244,352,353.00 was found to be lowest but the bid was found non responsive in that the price of DFA chiller, which is the major quoted item, did not refer to the origin of the unit's manufacture. The second lowest tender of M/S SABRO TECHNOLOGIES Pvt. Ltd. for total tender amount of Rs.249,894,570.00, being found reasonable in rates, justified as per specifications, prevailing market prices and other terms and conditions has been approved by NICL.

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Project Director